

# IMED DHOUIB

Transformational C-Suite Business Leader & Logistics Expert | Masterminding Revenue-Enhancing Strategies with Operational Excellence

☎: +44 1224 015670 | ✉: imed@dhouib.com | LinkedIn: <https://www.linkedin.com/in/imed-dhouib-57a02356>

## PROFILE

A results-driven, influential and accomplished Business Leader and Logistics Expert with 33+ years of experience in defining and leading operational and growth strategies with visionary P&L management to fulfil organisational development visions across complex, pressured and technically challenging project domain.

Providing world-class logistics infrastructure and HSE mentorship across all phases of exploration and development drilling operations, and construction and production projects, both onshore and offshore - Delivering to costs, service and lead-time KPIs with the design of leaner, more efficient and continuously improved processes that gain a competitive edge. Proven success at interpreting business needs, scaling operational systems, driving capacity planning and tying together demand forecasting, supply capacity, in-stocks, transportation and inventory levels to break down supply chain challenges into performance-armed strategies and innovative solutions. Contributing strategic initiatives with tactical plans to nail business and logistic difficulties with a balanced and dedicated service ethic.

## AREAS OF EXPERIENCE

Strategic Planning & Decisions-Making	Global Logistics & Port Operations	Supply Chain Integration / Optimization
Growth, Transformation & Expansion	Inventory & Warehousing Control	Global Transport & Freight Forwarding
Business Intelligence & Analytics	Revenue, Budgets, Productivity	Procurement & Sourcing Strategy
Efficiency Improvement & Cost Savings	Project (Change) Management	Operational Excellence & Innovation
Strategic Partnerships   Contract Negotiation	Demand & Supply Forecasts	Vendor - Supplier Relations
Cross-Functional & Global Team Leadership	HSE & Quality Assurance	Training & Capability Building

**Soft Skills** ♦ Prioritisation & Decision Making ♦ Strategic Forward Thinking ♦ Analytical Reasoning ♦ Inspiring Communicator-Influencer ♦ Resilient ♦ Change Receptive ♦ Executive Presence ♦ Passionate Tenacity - Drive ♦ People - Process Builder

## KEY COMPETENCIES

- ✓ **Entrepreneurial-minded leader** with broad experience of procurement, contracts, services, logistics, and transport-distribution chains - with applied mastery across its' commercial, technical, compliance and regulatory supply chain levers.
- ✓ **Strong business acumen** with a service delivery focus, balancing corporate strategy with day-to-day operational excellence.
- ✓ **A Strategic thinker** with 'big picture view' and proven project-risk assessment, business analytics and troubleshooting expertise, working for continuous leaner, improved processes.
- ✓ **Natural ability to strategise, negotiate and influence** complex stakeholder engagements and strengthen core relationships.
- ✓ **Ability to thrive** within high-velocity, high-growth, competitive and pressured business domains through intelligent quick-study and complex change management and transformational skills.

## CAREER HISTORY

### GPS International

*A specialised workforce, logistics, project management and vendor management company servicing the oil and gas industry.*

#### Chief Executive Officer & General Manager, Tunisia

2006 - Present

- Senior member of the C-suite leadership and Advisor to the Executive Board, overseeing strategic decision-making across all operational aspects of the business with profit ownership for driving strategic growth and development opportunities aligned to meet the company's ambitious growth plans.
- Responsible for the full gamut of deliveries to include project-service delivery excellence, customer-consultant support, resource optimisation, revenue maximisation, management of strategic industry partnerships and accounts, and innovation and operational excellence, among others.

### Notable Achievements

- Played an instrumental role in creating future growth opportunities and scaling operations that resulted in expanding the company from a small entity to a rapidly growing Group with 2 subsidiaries in Libya & Iraq.
- Successfully implemented organisational and process change management, building a strong leadership team and a robust staff infrastructure that consistently delivered to performance-profitability metrics.
- Personally oversaw the development and strengthening of relationships with key market players and influencers, steadily increasing the share-of-wallet of clients and consultants.

### **Independent**

#### **System Conceptor**

**2003 - Present**

Headed the design, development and implementation of an online procurement and inventory control software suite called SKOLMS (<http://skolms.com>), tailored specifically to the needs of the Oil and Gas Industry.

#### Notable Achievements

The implemented system was used and adopted by reputed organisations such as Vallourec, Oil Serach, Hunt Oil, TAQA, GENEL, and successfully helped established optimum inventory levels with significant reductions in process costs.

### **PC Gulf Ltd. (Petronas)**

*Oil & Gas company created by Petronas to operate in Cuba deep water on Gulf of Mexico*

#### **Logistics Superintendent, Cuba**

**2011 - 2012**

- Responsible for providing face-to-face leadership and direction for the development and maintenance of the entire landscape of site logistics to render seamless support to the deep-water drilling campaign.
- Reporting to the Drilling Manager, my engagements spanned across ZDIM Marine base, helicopters, supply vessels, port operations, freight forwarding, customs clearance and Mud/Bulk/CMT support services, among others.

#### Notable Achievements

Diligently worked to streamline and execute improvement within the logistics operational structure, managing the entire funnel of operations efficiently with no loss, despite a challenging environment with a limited amount of resources.

## **PREVIOUS EMPLOYMENT ENGAGEMENTS**

---

Materials Coordinator on Remote, Genel, Erbil - Iraq	2021 - NOW
Onshore DLC, Sarost, Monastir, Tunisia	2018 - 2018
OCTG Coordinator, Sumitomo, Baku - Azerbaijan	2008 - 2008
Logistics Manager, Woodside Mauritania PTY, Mauritania	2005 - 2006
Project & Supply Base Manager, Schenker Mauritania - Mauritania	2003 - 2004
Procurement & General Affairs Manager, Schenker Mauritania, Mauritania	2002 - 2003
Finance & Admin Manager/General Services Manager / Interim Project Manager, Schenker-BTL, Mauritania	2001 - 2001
Senior Materials Man, South Kerkennah Oil Co., Tunisia	1996 - 1998
Senior Materials Man, ARCO International, Algeria	1996 - 1996
Shore base Co-ordinator, ARCO International, Tunisia	1995 - 1996
Warehouseman, ARCO International', Tunisia	1994 - 1995
Warehouseman, Marathon Oil Co., Tunisia	1992 - 1994
Radio Operator, Global Marine, Tunisia	1990 - 1991
Foreman, Forasol, Tunisia	1987 - 1989

## **ACADEMIC AND PROFESSIONAL QUALIFICATIONS**

---

Diploma in Software Development, Ecosege, Tunisia 1992

#### Professional Courses & Certifications:

## **OTHER SKILLS**

---

**IT Skills:** MS Office Suite, Level 4 - Advanced Computing and Applications

**Language Proficiency:** English & French (Full Professional), Spanish (Professional), Arabic & German (Limited), Russian (Elementary)

**References Available on Request**